

August 10, 1966

T. Nelson
Systems Consultant
Box 1546
Poughkeepsie, New York

Dear Mr. Nelson:

Thank you for your card of August 7th requesting additional information regarding our data acquisition and input devices.

Prices and other information requested is shown on the attached.

The designed software designates a standard reformat input to agree with recommended standard input forms, similar to copy attached. The software package also does a count of operator strokes, errors corrected, and formats a print routine which can be used or not, as an option.

The following remarks maybe of additional interest. These figures are general and do not apply in all applications. They maybe used on a 50% mix of Alpha-Numeric key -punching.

Original key-punching errors are reduced by approximately 75%.

A reduction by 20% of key strokes required on control fields.

Input tapes have 30% less data fields to be read, i.e., blank field, end of card, etc., etc.

Records can be coded to reduce input key strokes by using codes to indicate "repeat last field" or "repeat last two fields", etc.

Typewriter input is considerably faster than key punching.

Key punch rate, 6,000 key strokes per hour.
Type 60 words per minute, each word 5 characters =
18,000 key strokes per hour.

The equipment design will permit the 353 Typewriter Recorder to be used in data transmission and also to read and write from tape cartridges.



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(2)

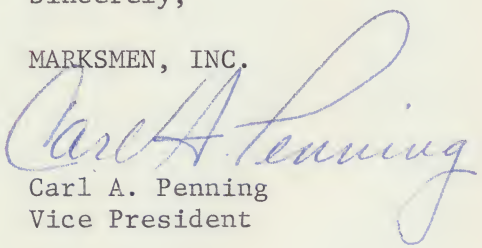
We do not have the final specifications or prices worked out for these modifications as yet, but equipment is in the final development stage.

Please let us hear from you regarding your particular applications. Possibly we could provide additional assistance in solving your input problems.

Thank you very much for your interest.

Sincerely,

MARKSMEN, INC.


Carl A. Penning
Vice President

CAP/11j

GENERAL - TYPE TO TAPE FORM

0	S	DOCS	PROGRAM #	OPER #/DATE	BATCH #	CONTROL #	CONTROL \$	BATCH DATE	
1	0								
2									
3									
4									
5									
1	1								
2									
3									
4									
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5									
1	7								
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1	8								
2									
3									
4									
5									

MARKSMEN - WYOMING

Incremental Tape Recording Devices

Ordering Information

Ordering Address:

Marksmen, Inc.
21 West 10th Street
Kansas City, Missouri 64105

Shipping and FOB Point:

Wyoming Electrodata Corp.
Riverton, Wyoming

Delivery:

Model 401 Adding Machine Recorder	120 days
Model 353 Typewriter Recorder	120 days
Model 942 Input Unit	120 days
Models 949-9, 949-7 Input Units	120 days
Magnetic Tape Cartridges)	Concurrent
Tape positioner)	with above
Miscellaneous Accessories	deliveries

Warranty:

Wyoming Electrodata Corp., warrants its products to be free from defects in material and workmanship for a period of one year from date of installation.

Installation and Check-out:

All prices include installation and initial check-out of Input Units. Other units are checked out and ready for use when installed.

Repair Service:

Manuals containing application and maintenance instructions will be provided at each installation. These manuals will provide on-site personnel with sufficient information to perform preventative maintenance and normal repairs due to wear and tear.

Service:

Hand Recorders
Model 353 Typewriter Recorder
Model 401 Adding Machine Recorder
will be returned to Marksmen, Inc., in Kansas City, Mo., or Wyoming Electrodata Corp., in Riverton, Wyoming for repairs. Stand-by units will be available at all installations.



IBM services the Input-Output Writer unit.

The Input Units will be repaired on-site by independent service organization or by our own service personnel where practical.

There will be no charge for warranty service.

In-plant repairs will be done at the rate of \$8.50 per hour, plus parts and transportation.

On-site repairs will be provided at an hourly rate of \$13.00 per hour, plus parts, with a minimum of \$25.00 for on-site service calls.*

Prices:

Model 353 Typewriter Recorder, including	
IBM Input-Output Unit	\$3,500.00
3 Year Lease, with purchase option, per month	122.00
Model 401 Adding Machine Recorder	\$2,095.00
3 Year Lease, with purchase option, per month	73.00
Model 942 Alpha-Numeric Input Unit, for input	
to Computer Main Frame or Tape Drive	\$9,800.00
3 Year Lease, with purchase option, per month	345.00
Models 949-9, 949-7 Tape to Tape Converter -	
IBM 9 channel or 7 channel computer tape	\$11,750.00
3 Year lease, with purchase option, per month	412.00
Interconnecting cabling and connectors required	Approx.
to attach a Model 942 Input Unit to a computer,	250.00
depending on computer type and site installation	to
requirements	300.00
Tape Cartridges	
25 ft. to 207 ft.	8.50
285 ft. to 394 ft.	9.50
Model 201 Positioner-Eraser	355.00
Pinch Rollers	17.00

*Prices may vary slightly in different areas.

